CASE STUDY

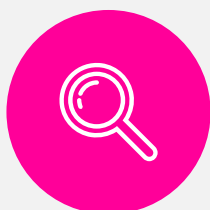# Verifying Named Tenants Within Client Properties

Housing Association

Tenancy Verification

Data Cleanse

Analysis

Tenancy Verified

Client Problem & Impact

Our client needed to verify the tenants occupying their properties in order to ensure there was no illegal subletting and up to date tenant information was available to comply with regulatory requirements.

How Did Sagacity Help?

The client provided us with their portfolio of 700 unique properties occupied by 1,100 tenants. We cleansed the data using our proprietary software, scorecards and analytics capability prior to matching against third party data sources.

We identified the following:

- 365 of the tenants provided were no longer residing at the property

- 328 of the properties had additional tenants that were unknown to the client. We provided an indicator to show whether they were family members, of which 250 were non-family members

67% 'known' tenants verified
46% properties with additional tenants

Our results enabled the client to investigate the tenants residing at the properties to meet regulatory, health & safety and GDPR requirements.

Our solution allowed the client to upload corrected tenancy data into their systems in a cost-effective way and avoid expensive visits to each property.